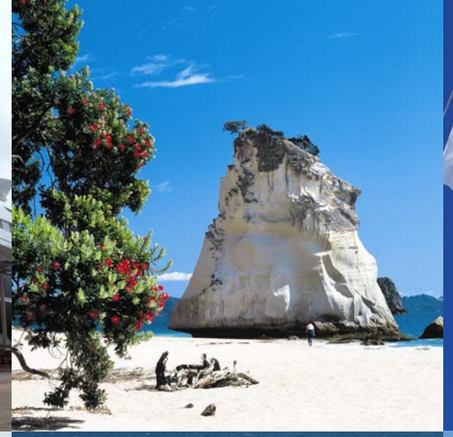
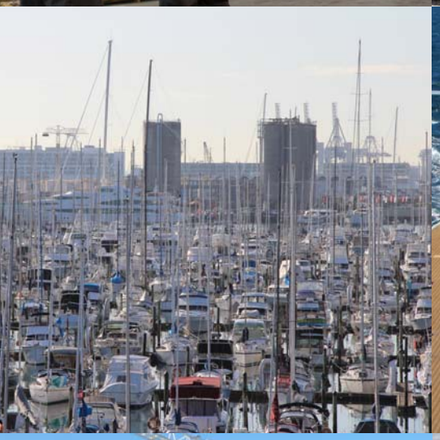


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Integrated
MarineGroup
Superyacht Specialists







Company Overview

Integrated Marine Group offers a smart solution to the varied shore side requirements of yachts, from the operational cruising programme to the most complex refit or repair programme.

Through our two distinct arms of business – the first being Refit and Repair and the second Yacht Support - we can offer a seamless transition between the various phases of a yacht's lifecycle.

Our aim is to work alongside the yacht and her crew to really understand what is required and provide an unparalleled level of service that is second to none!

Integrated Marine Refit

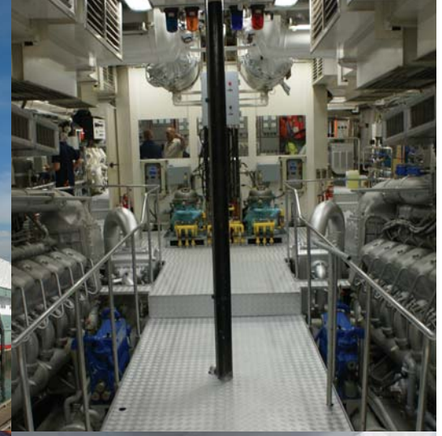
- Large Yacht Refit & Maintenance
- Specialised Engineering
- Slipway Operators
- Project Management
- Parts & Equipment Supply

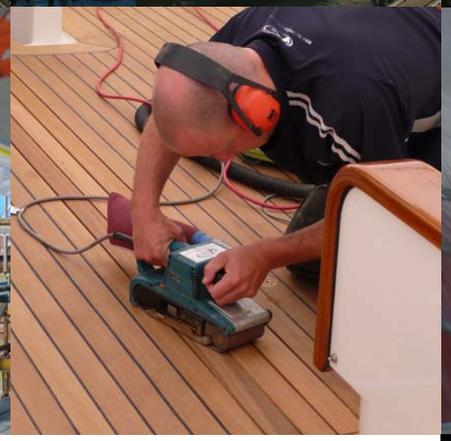
Integrated MarineSupport

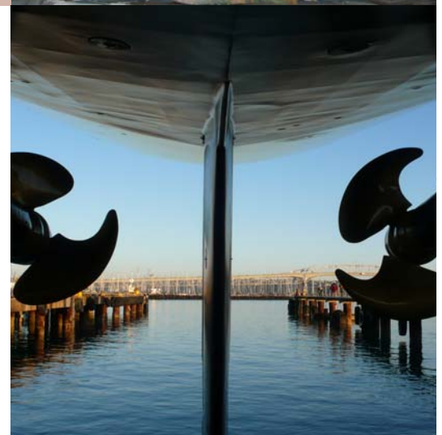
- Shoreside Support
- Crew Placement
- Concierge
- Provisioning
- Superyacht Store

"Integrated Marine Group – the team to make a difference."







"Where high quality, efficiency and reliability are primary objectives for a project, we have the team to perform."

Refit & Repair Services

When you travel far from your home port, it is comforting to know that there is a refit and repair team available in the South Pacific's most strategically placed location: Auckland.

Whether you are in the far corners of the Pacific, or in the heart of the city, we have a team ready to support you. We focus on conducting well-planned and managed projects in a cost and time efficient manner where premium quality is not compromised.

Large Yacht Refit & Maintenance

Integrated Marine Group's primary function and core area of expertise is yacht refit, vessel conversion, and maintenance and repair programs for yachts of 30m upwards (both motor and sail).

Our trades people thrive on the challenge of turning a yacht owner's wishes into reality, in the water, at the quay, on the slipway or in the shipyard. These teams have worked together extensively and provide the genuine teamwork required for the tough challenges that refit work presents.

- Large Yacht Refit
- Vessel Conversion Projects
- Routine Maintenance Work
- Class Survey
- Engineering
- Interiors
- Decking
- Painting

Specialised Engineering

Integrated Marine Group's underlying strength is its engineering capability. Our partner companies provide a top class team able to undertake the most complex of engineering or refit challenges. We continually strive to provide the most reliable and robust engineering systems we can to meet the demands of the high seas. The team also provides ongoing operational support to the vessel wherever required.

- Mechanical
- Machining
- Electrical
- Communication
- Ships Systems
- Hydraulics
- Design & Construction

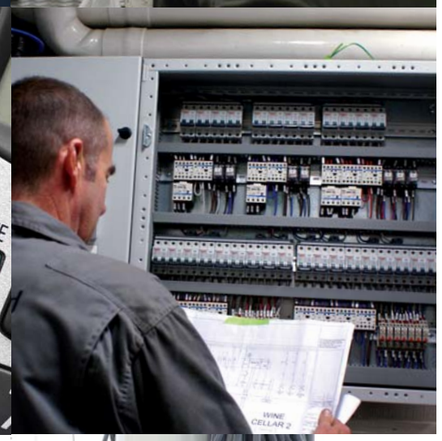




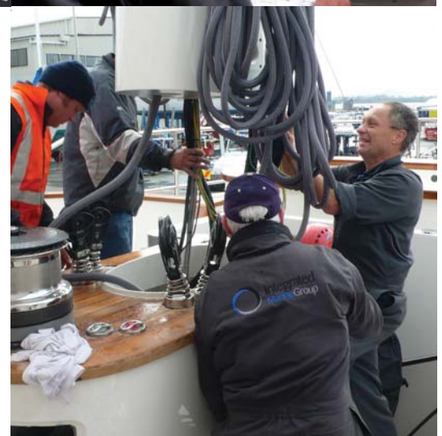








"We provide quality, reliability and a high standard of service at cost-competitive rates."



Project Management

We work closely with owner representatives, captains and engineers to ensure successful refit projects. Our team has consistently undertaken some of the largest refits in New Zealand.

- Works Planning
- Project Execution
- Accurate & Timely Reporting
- Guaranteed Delivery

Parts & Equipment Supply

Integrated Marine Group's Member Companies engineering collective represents over 40 well-respected marine equipment agencies. We provide a wealth of product knowledge and technical experience as a collective organization.

- Product Support
- Technical Expertise
- Parts & Equipment Support
- Technicians available throughout the South Pacific

Accounts & Administration

We provide a comprehensive range of accounts and administrative functions structured to make cost monitoring and control a streamlined process. Accounts can be presented in a variety of ways incorporating Management Companies codes and structures to make accounting a breeze!

- Weekly Invoicing & Progress Monitoring
- Financial Reporting
- Taxation & Services Tax Issues
- Dedicated Bank Accounts

"We collectively represent over 40 well respected marine equipment agencies."


Courtesy of Eagles Nest



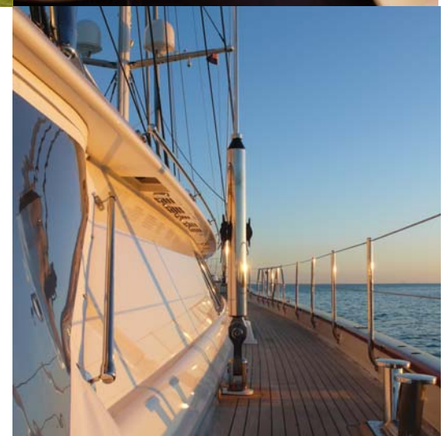

Courtesy of Eagles Nest


Courtesy of Eagles Nest


Courtesy of Whare Kea Lodge & Chalet



"We're here to make everything about your stay as enjoyable and stress-free as possible."



Yacht Support Services

Integrated Marine Group offers a well resourced and highly experienced Yacht Support agency based in the heart of Auckland's yachting district. Our team is comprised of ex-yacht crew who fully understand the need for an immediate response with high quality results. We aim to service all your requirements, from typical key duties such as arrival formalities and berth bookings, to the more unusual, one-off and often urgent requests. We are a team that care about every detail, are constantly researching to ensure we are offering the best experiences, and are on hand at any time of the day or night as we know yachting does not keep to 'business hours'.

Shoreside Support

Integrated Marine Group offers advice on customs, immigration, biosecurity requirements, pilotage, cruising itineraries, provisioning, crew placement, berthage and bunkering.

VIP concierge services for owners and guests include helicopter transfers, airport meet and greet, executive cars and drivers and accommodation in both lodges and private homes throughout New Zealand for excursions off the boat.

We have information on everything you need, from arrival to departure.

- Customs, Immigration & Biosecurity
- Banking Facilities
- Communication Solutions
- Suggested Cruising Itineraries
- Travel & Accommodation
- VIP Concierge Services
- Freight Forwarding & Receiving
- Crew Houses during Refit & Yard Periods
- Car Rental & Ground Transport
- Secure Mailing & Courier Address

Support throughout the Pacific

From the moment you enter the Pacific, Integrated Marine Group can support you. Working closely with other agents and suppliers in the region we offer provisioning, provide parts and supplies, can send technicians to your boat, or whatever else might be required.

- Remote Support
- Logistics
- Itinerary Planning
- Technical Support



Crew Placement

Integrated Marine Group offers a 'boutique' Crew Placement scheme. We firmly believe that the key to getting Crew Placement right is fitting the personality to the role – so long as they already have the basic qualifications required for the job. We therefore interview all candidates wherever possible and only ever present candidates we believe will make a good fit, to avoid wasting an owner or captain's valuable time on irrelevant interviews with unsuitable candidates.

- Captains
- Engineers
- Interior & Exterior Crew
- Temporary Crew
- Day Workers

Provisions & Supplies

New Zealand has world renowned wines, gourmet foods, fabulous meat and fish, an abundance of fresh produce along with a wide range of imported ingredients that will delight any chef. Our Yacht Support service offers provisioning both in New Zealand and also dispatches to the Pacific Isles. In this region there can be stringent border regulations on food and produce to prevent the spread of diseases and pests through the South Pacific and we ensure all provisioning has the correct export documentation. Integrated Marine Group can also advise on the list of items not permitted into New Zealand prior to arrival to avoid disappointment. We also provide various other supplies for the interior and exterior of the vessel, with an onsite store of much loved Superyacht supplies shipped in especially from overseas suppliers.

- Provisioning
- Wine, Beer & Spirits
- Crew Uniforms
- Bunkering
- Parts & Equipment
- Flowers
- Stationery

"From the moment you enter the Pacific, Integrated Marine has the team to support you."


Courtesy of Eagles Nest



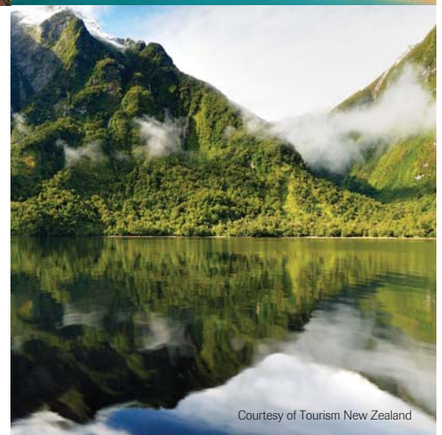






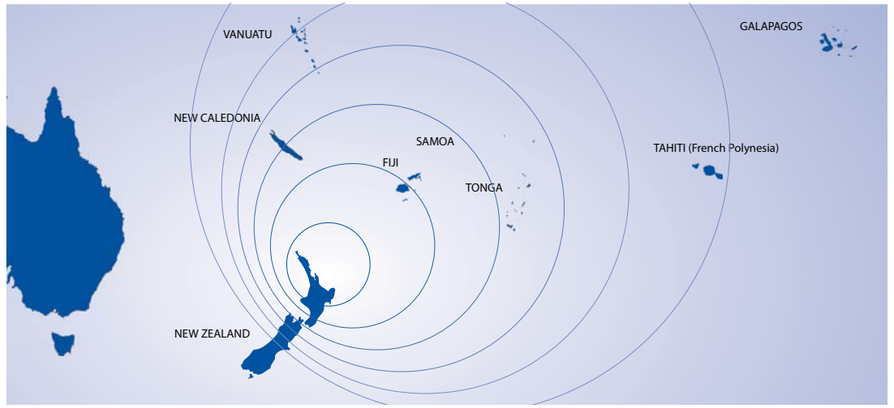


"New Zealand offers 15000km of pristine coastline, sheltered bays, stunning fiords and abundant sea life."

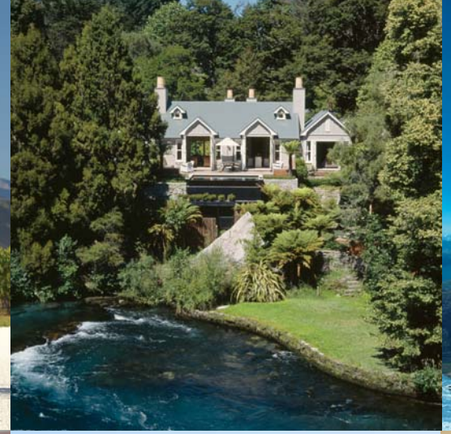

Courtesy of Tourism New Zealand

Cruising in New Zealand

New Zealand is rated as one of the world's leading tourist destinations. For its size it is a country that offers a surprising diversity, with pristine cruising, excellent fishing & diving, fine dining and vineyards, high end resorts and lodges, glaciers, stunning alpine scenery and a diverse range of activities. What tends to keep yachts and their owners returning time and time again, though, is the experience of New Zealand, especially the welcoming nature of the inhabitants, which is impossible to describe and has to be seen to be believed. Many yachts have come to New Zealand for just a few weeks and ended up staying longer or even returning the following season for more!



"New Zealand is strategically placed as the hub of the South Pacific and provides an ideal retreat from the southern hemisphere cyclone season."






"Simplicity to pure luxury
– the choice is yours!"

Concierge

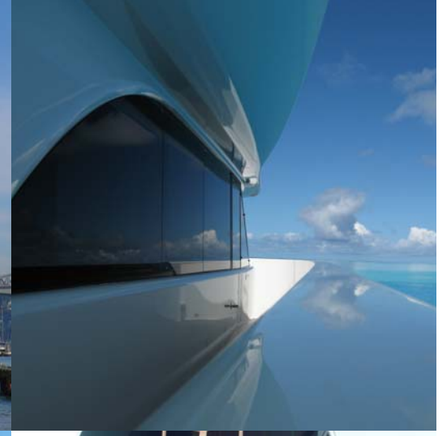
For the discerning traveller New Zealand has a wealth of activities and options which our Concierge team can guide you through, putting together a programme to suit your owner's tastes. The options really are endless – start the day with a kayak to a waterfall and breakfast al fresco, then take in some Maori history at New Zealand's founding site. In the afternoon dive in an area rated by Jacques Cousteau as one of the ten best dive sites in the world, and finish off the day with some fine dining ashore. Those who like to be active are spoilt for choice, from abseiling and walking to cycling, bungee jumping or white water rafting. Or for those that want to wind down, luxury awaits at the variety of accommodation, spas and restaurants ashore.

The Concierge team at Integrated Marine Group take great pride in showing off New Zealand to any visitors and regularly check on all providers and facilities to guarantee your guests the best possible experience.

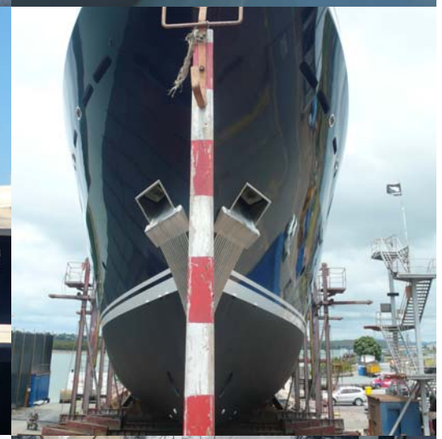
- Fine Dining
- Lodges & Private Residences
- Helicopters
- Private Jets
- Knowledgeable Guides
- Luxury Cars & Drivers
- Security
- Event Planning
- Staff & Nannies
- Bespoke Experiences
- Attention to detail
- 24/7 Support

"Endless options to ensure your guests have a trip of a lifetime."












Testimonials

Christopher Walsh, Captain, M.Y. Archimedes

Integrated Marine Group acted as our primary ships agent for our three month cruise in New Zealand that was in the pinnacle of our round the world cruise. Rachel worked around the clock to offer first class shore side assistance in every category and her input really helped insure that our guests fulfilled the dream of a lifetime. Integrated Marine was knowledgeable, reliable, had a friendly, cost effective approach and I would highly recommend them as the preferred ship's agent in New Zealand to any vessel that want their cruise to be trouble free.

Chris May, Captain, M.Y. Elandess

Throughout the time Elandess was in Auckland, Integrated Marine Group looked after us thoroughly and professionally, with a range of different requests including a shipyard period that they managed extremely well. The team they have there is first class with a willingness and aptitude to see everything done perfectly, and a welcoming and fun bunch they are too! I can recommend IMG unreservedly to anyone wishing to employ their services, and will be doing so ourselves when we return.

Andrew Senn, Owners Representative, S.Y. Vertigo

During the final few frantic months before handover of Vertigo IMG was there at each step to help in any way they could, from last minute runs to the airport to expedite shipments through Customs to a simple night out. I have no hesitation recommending them and will always use them again.

Drarg Richards, Captain, M.Y. Seawolf

We under took an extensive refit in NZ Auckland in 2012. IMG has a great group trades under their wing. They want to do a good job for you and are passionate about what they do. There was no warranty work to speak of, drive away no issues, and they were realistic with timelines and meeting them. Location wise I don't think you could ask much more for the crew - there is everything right there and from Auckland endless things to do in NZ. I would have no problem going back.

Bradley Tong, Refit Manager, S.Y. Zenji

This Refit was the largest in monetary expenditure, scale and complexity ever to be undertaken in New Zealand at that time. The combination of the work required was beyond extensive and made seemingly effortless by the strong leadership that IMG brought to the 8 month yard period. I have no hesitation in recommending Integrated Marine Group to any prospective Yacht looking for quality, integrity and timely management of their next Refit period.

Our Location

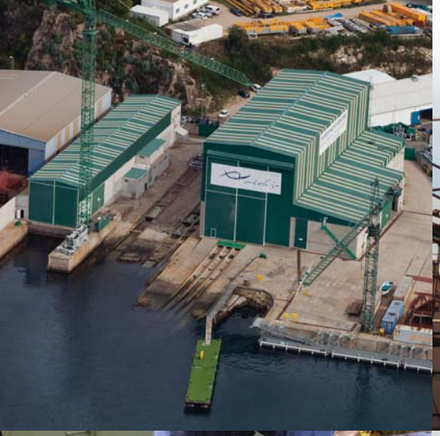
We are located in the heart of the South Pacific's largest city, Auckland, on a peninsular known as Wynyard Point. This area has recently undergone a significant transformation and redevelopment which responds well to the needs of visiting and resident Superyachts, providing one of the most comprehensive solutions to a yacht check list either as an end destination or just a stopover. Berths are located in the heart of the city with all suppliers within walking distance.

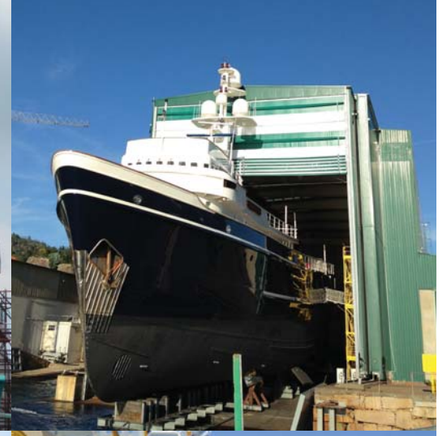
- Marine Parts & Supplies
- International Airport less than 30 minutes from your berth
- Great Cruising Areas located nearby
- Yacht Supplies & Provisions
- Plentiful Crew Activities
- Centrally located Marinas

For visiting Yacht Crew, Auckland makes an ideal base. They can enjoy city life with its bars, restaurants, gyms and shows, or can escape to a beach just ten minutes drive away. Great days off can be spent in the immediate vicinity of Auckland, or for a short flight you could enjoy world class skiing or adventure tourism that you will remember for a lifetime. Many crew members are so taken with the country they have purchased houses here!

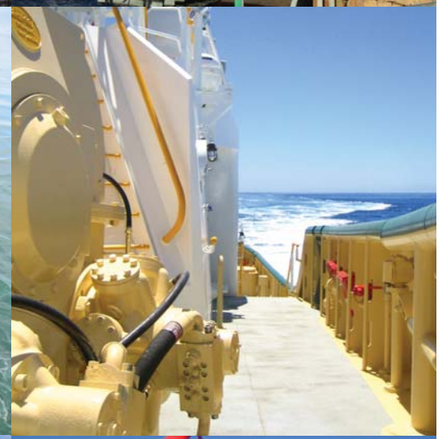


"A world class group in a world class location."










Shipyard and International Partners

Our Group has its own shipyard operating under the brand of Shipco 360. This site specialises in the construction of new vessels and large scale refit work. It is also a manufacturing site for large towing winches and specialised deck equipment for the ship and workboat sector.

The facility has a marine slipway to conduct refit, repair or vessel conversions for a wide range of vessel types within a well-equipped shipyard facility. This facility is particularly well suited for expedition style vessel work.

Our New Zealand based operations are part of a larger network of partner companies to allow us all to provide a consistently high standard of service and flexibility for our clients.

Our partners Atollvic and Vicalsa in Vigo, Spain also have a highly skilled workforce and service facilities that duplicate our operations in New Zealand. We have service support offices in Spain, Portugal, Brazil and Seattle, USA, to provide robust service support to our clientele in both the Superyacht and commercial sectors.



SHIPCO 360

atollvic SHIPYARD

VICALSA